

SCHOOL BOARD OF ALACHUA COUNTY FLORIDA

Bid Tabulation Posted: July 7, 2023 at 3:00 p.m.

Bid : IFB 23-57

Bid Title: Vehicle (OEM) Parts - Annual Contract

Bid Date and Time Due: June 29, 2023, at 3:00 p.m.

Pricing Mechanism:

- (A) Dealer's Cost plus (+) percent (%) mark-up
- (B) Fleet Price plus (+), minus (-), or net (0) percent (%)
- (C) Jobber List Price plus (+), minus (-), or net (0) percent (%)
- (D) Discount off (-) Manufacturer's Suggested List Price

Bus Fleet Manufacturer	Original Equipment Company	Matthew's Buses, Inc.	Cumberland International Trucks of Florida	Florida Transportation Systems	Gary Yeomans Ford Ocala	Parks of Gainesville
<u>International</u> chassis parts	No Bid	No Bid	(A) Dealer's cost + 16%	No Bid	No Bid	No Bid
<u>International</u> body parts	No Bid	No Bid	(A) Dealer's cost + 15%	No Bid	No Bid	No Bid
<u>Bluebird</u> body parts	No Bid	No Bid	No Bid	(D) 10% off Manufacturer's suggested	No Bid	No Bid
<u>Bluebird</u> chassis parts	No Bid	No Bid	No Bid	(D) 10% off Manufacturer's suggested	No Bid	No Bid
<u>Thomas</u> body parts	No Bid	(B) Fleet Price Net (-0)% Exceleator Parts	No Bid	No Bid	No Bid	No Bid
<u>Allison</u> transmission parts	No Bid	No Bid	(A) Dealer's cost + 12%	No Bid	No Bid	No Bid

Support Vehicle Fleet Manufacturer	Original Equipment Company	Matthew's Buses, Inc.	Cumberland International Trucks of Florida	Florida Transportation Systems	Gary Yeomans Ford Ocala	Parks of Gainesville
<u>Ford Motor Corporation</u> Auto, Light-Med Truck	(A) Dealer Cost plus (+) 5%, Motocraft FAD	No Bid	No Bid	No Bid	(A) Dealer Cost plus (+) 10%	(A) Dealer Cost (+) 15 %
<u>Ford Motor Corporation</u> Heavy Duty Truck	(A) Dealer Cost plus (+) 5%, Motocraft FAD	No Bid	No Bid	No Bid	No Bid	No Bid
<u>General Motors Corp</u> Auto, Light-Med Truck	(A) Dealer Cost plus (+) 5%, General Motors W. Distributors	No Bid	No Bid	No Bid	No Bid	No Bid
<u>General Motors Corp</u> Heavy Duty Truck	(A) Dealer Cost plus (+) 5%, General Motors W. Distributors	No Bid	No Bid	No Bid	No Bid	No Bid
<u>Daimler Chrysler Corp</u> Dodge - Auto, Light-Med Duty Truck	(A) Dealer Cost plus (+) 5%, MOPAR W Distributor	No Bid	No Bid	No Bid	No Bid	No Bid
<u>Toyota Motor Sales, USA</u> Auto	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

Number of Bidders Solicited: 17

Number of Bids Received: 5

Number of "No Bid": 0

EVALUATION TABLE

✓ = meets minimum requirements

* = exception approved

x = proposed terms and conditions not acceptable

Evaluation Criteria	Original Equipment Company	Matthews Buses, Inc.	Cumberland International Trucks of Florida LLC	Florida Transportation Systems	Gary Yeomans Ford Ocala	Parks of Gainesville
Proposed						
Bus Fleet Manufacturers:	No Bid	Thomas/Freightliner Body parts	International Chassis Parts Body Parts Allison Transmission parts	Blue Bird Body parts Chassis parts	No Bid	No Bid
Proposed Support Fleet Manufacturer:	Ford, GMC, Daimler Chrysler	No Bid	No Bid	No Bid	Ford	Ford
❖ Bidder Qualifications						
Established Business	✓	✓	✓	✓		
Product Line	✓	✓	✓	✓	✓	
Location	*	*	✓	*	✓	
Service	✓	✓	✓	✓	✓	
❖ Basis for Award						
Competitive Discount	✓	✓	✓	✓	✓	
Parts Information	✓ On-line Catalog Website	✓ On-line Catalog Website	✓ On-line Catalog Website	✓ On-line Catalog Website	✓ On-line Catalog Website	✓ On-line Catalog Website
Accepts P-Card:	✓	✓	✓	✓	✓	✓
Accepts Purchase Orders:	✓	✓	✓	✓	✓	✓
Price Information	✓ Descriptive Price List	✓ On-line Catalog Website	✓ On-line Catalog Website	✓ Online Catalog Website	✓ On-line Catalog Website	✓ On-line Catalog Website
Level of Service	✓	✓	✓	✓	✓	✓
❖ Other Award Criteria						
Parts Availability	✓ Unlimited	✓ Unlimited	✓ Unlimited		✓ Limited-Auto, Light Duty, Medium Duty Truck Only	✓ Unlimited
Ecommerce	✓ Parts list Parts availability Parts List Pricing	✓ Parts list Parts availability Discounted pricing Online ordering	✓ Parts list Parts availability Fleet pricing Online ordering	✓ Parts list No online ordering	✓ Parts List Parts Availability Parts List Pricing Discount Pricing	✓ Parts list Parts availability Discount online ordering
Min. order requirements	✓ \$0.00	✓ \$80.00	✓ \$0.00	✓ \$0.00	✓ \$0.00	✓ \$0.00
Discount Exceptions	✓ None	✓ None	✓ None	✓ None	✓ None	✓ None
Additional Charges	✓ None	✓ None	✓ Freight on emergency ordered parts	✓ Next Day Air shipping if requested by customer	✓ Emergency order +15% Engines & Transmissions not in stock may have 28% Freight	✓ May be freight charges to expedite
Service:						
Mode of Transportation	✓ Own vehicle	✓ Express	✓ Own vehicle	✓ Express	✓ Own vehicle	✓ Own vehicle
Parts in inventory	* 2 business days	✓ 1 business day	✓ 1 business day	✓ 2 business days	* 1 business day	✓ same business day
Parts not in inventory	* 2 business days	* 2-5 business days	✓ 2 business days	* 5 business days	* 1-2 business days	* 1 business day
Special order in inventory	* 48 hours	✓ 24 hours	✓ 2 hours	✓ 24 hours	✓ 3 hours	✓ 2 hours
Spec. order not in inventory	✓ 48 hours	* 48-72 hours	✓ 24 hours	✓ 24 hours	* 24-48 hours	* 24 hours
Exceptions to terms and conditions:	✓ None	✓ None	✓ None	✓ None	✓ None	✓ None
Recommend Award:	Yes	Yes	Yes	Yes	Yes	No

Bid Recommendation

At the next regularly scheduled meeting of the School Board of Alachua County, Florida, the Purchasing Department shall recommend an award of annual contract for the furnishing and delivery of Vehicle (OEM) Parts to the following low, responsive and responsible Bidder(s):

Bus Fleet	
Manufacturer	Bidder(s)
<u>International</u> Chassis Parts	Cumberland International Trucks of Florida
<u>International</u> Body Parts	Cumberland International Trucks of Florida
<u>Bluebird</u> Body Parts	Florida Transportation Systems
<u>Bluebird</u> Chassis Parts	Florida Transportation Systems
<u>Thomas</u> Body Parts	Matthews Buses, Inc.
<u>Allison</u> Transmission Parts	Cumberland International Trucks of Florida

Support Vehicle Fleet	
Manufacturer	Bidder(s)
Ford Motor Corporation	Original Equipment Company/Gary Yeomans Ford of Ocala
Auto and Light - Medium Duty Truck	Gary Yeomans Ford of Ocala
Heavy Duty Truck/Bus	Original Equipment Company
General Motors Corporation (GMC)	Original Equipment Company
Auto and Light - Medium Duty Truck	Original Equipment Company
Heavy Duty Truck	Original Equipment Company
Daimler Chrysler Corporation	Original Equipment Company
Dodge: Auto & Light - Medium Duty Truck	Original Equipment Company
Toyota Motor Sales (TMS), USA	NO AWARD
Auto	NO AWARD

Tabulated By: Km Reviewed By: JR

Failure to file a protest within the time prescribed in F.S. 120.57(3) shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.